



Not Pictured:
Joe Schmidt
Perry Thompson



"Button" Bucks!

So much can happen when you get two creative minds together ... for example, a button company being started. This company, called TJs, is headed by two creative moneymaking guys, Tom Fabus and Jason Saxton.

Their business idea was born one day when they saw an ad in Business Opportunity Magazine for making buttons. They bought their button press from Mr. Hendricks.

As in all businesses, people need small loans to get started. Tj's got its loan from Tom's dad. Their parents were skeptical, but in less than a month that changed. Tj's had paid its loan back and was on the way to great success.

Tom and Jason sell buttons for the business experience and for the small profit. They also have learned that when in business, you need to keep good records.

As in many business-

es there are ups and downs. For Tj's one down is when a button doesn't turn out right. For example, there were problems designing the button, "We Rule!" When making the button, it would center right, and in others the plastic wouldn't completely cover the metal. When this happens, the button has to be thrown away. This problem occurs often when making buttons. Their ups are rewarding enough to make up for the setbacks; Tom and Jason love going to the bank to deposit money in their company bank account.

They admit that their product sells slowly, but it is steady, and there have been no money losses.

Despite the headaches, Tom and Jason feel that his effort has been worthwhile. They both plan on going into some sort of business area, possible economics.